

ATHANASIOS MARINOPOULOS

CONTACT

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ONLINE

website www.marinopoulos.design Portfolio [Link to PDF](#) LinkedIn [amarinopoulos](#)

EDUCATION

BA (HONS) ARCHITECTURE University of Portsmouth, UK 2009

PROFILE

Accomplished Development and Design Professional with 15+ years' experience overseeing high-profile urban, mixed-use, residential, and infrastructure projects across the Middle East and Europe. Proven ability to lead all project phases from strategic master planning and concept design to execution and delivery. Experienced in aligning design excellence with client and market objectives, maximizing value through technical leadership, stakeholder coordination, and cost optimization.

KEY SKILLS

Client-Side Development & Project Delivery | Master Planning & Urban Design | Design & Technical Leadership | Multidisciplinary Team Coordination | Value Engineering & Cost Optimization | Stakeholder & Authority Management | Procurement & Contract Negotiation | Strong Presentation & Communication

EXPERIENCE

PARSONS

SENIOR DESIGN MANAGER | Riyadh - KSA | Dec 2021 – Present

Parsons is a global engineering and design leader, supporting the Sports Boulevard Foundation, one of the major public realm and sports-focused developments that form part of Riyadh's Vision 2030. The project aims to transform Riyadh into a top global city through extensive public spaces, active urban infrastructure, and encouraging residents to adopt a healthy lifestyle through exercise and participation in sports activities.

Key Responsibilities:

- Oversee design activities from concept through tender, including technical documentation and procurement support.
- Drive value engineering to maintain design integrity while optimizing costs.
- Coordinate multidisciplinary teams and manage interface with contractors and stakeholders.

Achievements:

- Delivered over 20 km of public realm and landmark structures, including, Prince Turki Underpass, Cycle Bridge over King Khaled Road, Promenade, Arts District, Wadi Hanifah.

MJM / DA

SENIOR PROJECT MANAGER | Malta | Oct 2020 – Nov 2021

MJM/DA is a leading architectural firm in Malta, specializing in luxury residential, commercial, and renovation projects. Tasked with establishing and leading the firm's project management division during a period of rapid growth.

Key Responsibilities:

- Develop project programs, budgets, and risk strategies.
- Lead contractor engagement, monitor site progress, and ensure quality and client standards are met.
- Strengthen internal PM practices and reporting systems.

Achievements:

- Delivered multiple luxury villas and office projects on time and within budget, enhancing firm reputation and operational capability.

EMAAR

DEVELOPMENT MANAGER - Design | Dubai – UAE | Oct 2018 – July 2020

EMAAR is Dubai's leading real estate developer, known for iconic master-planned communities and landmark projects. Oversaw design and development of signature waterfront and mixed-use communities.

Key Projects:

MASTERPLANS

EMAAR BEACHFRONT

MINA RASHID

RESIDENTIAL

BEACH ISLE at EMAAR Beachfront
BEACH VISTA at EMAAR Beachfront
SIRDHANA at Mina Rashid

Key Responsibilities:

- Manage all design phases, from concept to tender, ensuring technical quality and market alignment.
- Coordinate with internal commercial, marketing, and sales teams to support successful product launches.
- Oversee infrastructure integration and secure authority approvals.

Achievements:

- Successfully delivered Emaar Beachfront and Mina Rashid masterplans and residential towers (Beach Vista, Beach Isle, Sirdhana), supporting sales launches and strengthening market positioning.

JLL

SENIOR DESIGN MANAGER | Dubai – UAE | Oct 2018 – Jun 2019

JLL Project & Development Services seconded to EMAAR to support major development projects, focusing on design excellence and streamlined delivery.

Key Responsibilities:

- Align design deliverables with commercial and strategic project goals.
- Support design reviews and maintain quality across all stages.

Achievements:

- Enhanced delivery standards and contributed to high-profile masterplan and residential projects during a critical development phase.

DP ARCHITECTS

DESIGN MANAGER | Dubai – UAE | Jan 2018 – Sept 2018

DP Architects is an international design practice, leading large-scale mixed-use and retail projects. Contributed to flagship retail and waterfront developments in Dubai.

Key Responsibilities:

- Coordinate design development, liaise directly with clients and consultants.
- Manage design tracking, presentation preparation, and approvals.

Achievements:

- Advanced Dubai Creek Harbour Retail District and Dubai Square to key design milestones, supporting Dubai's major retail and entertainment strategy.

LUSAIL CITY - QATAR DIAR

SENIOR ARCHITECT | Doha – QATAR | May 2015 – December 2017

Design development for Qatari Diar's Lusail City, a visionary large-scale urban project integrating high-rise offices, mixed-use areas (over 760,000 m² with 6,000 residences), retail, F&B, office headquarters, and beachfront residential towers (over 3,000 units). Oversaw all project phases from concept design through schematic, detailed design, and tender documentation, supporting the creation of a dynamic new urban center.

Key Responsibilities:

- Reviewed and evaluated design tender documents and architectural specifications, preparing comprehensive project briefs to guide design direction.
- Coordinated with project management teams post-approval to address design issues, provide architectural feedback, and oversee documentation quality.
- Delivered value-engineering proposals aligned with the original design intent and participated in selecting on-site architectural consultants.

Additionally, oversaw site activities including supervision, material and mock-up approvals, inspections during snagging, and final review and approval of as-built drawings to ensure compliance and high-quality delivery across Lusail projects.

BESIX - Six Construct

ARCHITECT | U.A.E. - BAHRAIN | March 2013 – Apr 2015

BESIX-Six Construct is a major international contractor known for complex hospitality and infrastructure projects. Managed key architectural packages for landmark builds.

Key Projects:

Four Season Hotel, Bahrain [Feb 2014 – April 2015] (Completed)

Dubai Tram, U.A.E. [Mar 2013 – Jan 2014] (Completed)

Key Responsibilities:

- Oversee procurement, shop drawings, and site execution.
- Coordinate with MEP and QA/QC teams.

Achievements:

Successfully led large-scale installation works, overseeing over 3,000 doors and coordinating closely with internal teams to optimize sequencing and on-site logistics, achieving AED 1.5 million in cost savings through technical resolution and improved ironmongery scheduling. Directed a team of CAD technicians and engineers to produce detailed 3D station models and over 800 revised architectural drawings for 11 stations within two months, enhancing design accuracy and presentation quality. Enhanced the CAD database for consistency with project standards and secured engineering approvals for all resubmitted packages.

B + H Architects

ARCHITECT | Doha - QATAR | Sep 2012 – Mar 2013 (Contract Based)

B+H is an international design firm; worked on Lakhwiya Sports Complex, a 385,000 m² sports and mixed-use facility.

Project:

Lakhwiya Sports Stadium and Complex, Doha - Qatar (Completed)

Key Responsibilities:

- Technical detailing, design review, and landscape masterplan enhancements.

Achievements:

- Improved landscape feasibility and integrated traffic and operational strategies, supporting overall site functionality.

APG Architects

DESIGN & PROJECT MANAGER | Doha - QATAR | Dec 2011 – Mar 2013

APG is a leading local practice delivering corporate, retail, and private developments. Managed key client projects from concept to completion.

Projects:

QNB Branch offices (Completed)

QFCHT - Qatar Foundation offices (Completed)

Private offices majlis (Completed)

Key Responsibilities:

- Oversee bespoke design, procurement, and site supervision.

Achievements:

- Delivered high-quality bank branches and private offices, reinforcing client trust and repeat commissions.

A K T O R S A

ARCHITECT | Doha - QATAR | Oct 2009 – Nov 2011 & May 2008 – Sep 2008 (prof. practice)

Worked on New Doha International Airport (NDIA), a landmark aviation project in Qatar. Supported architectural package delivery and technical office functions.

Project:

New Doha International Airport (NDIA), Doha - Qatar (Completed).

Construction Packages:

CP11: Airline support facilities including Emir Hangars, Cargo Terminal Complex, Animal Handling Centre, Pedestrian Entry and Security Exit Buildings.

CP26: Qatar Airways Maintenance Hangar accommodating Airbus A380

Contract budget: USD 1.2 billion; a Joint Venture project (ADCC JV)

Key Responsibilities:

- Manage procurement, shop drawings, and site installations.

Achievements:

- Successfully delivered architectural fit-out and envelope packages, supporting one of the region's largest infrastructure projects.

EXTRAS

// LANGUAGES

GREEK (native), ENGLISH (fluent), FRENCH (basic)

// TECHNICAL SKILLS

AutoCAD, Revit, SketchUp, Adobe Suite, MS Office

// REFERENCES

Available upon request